

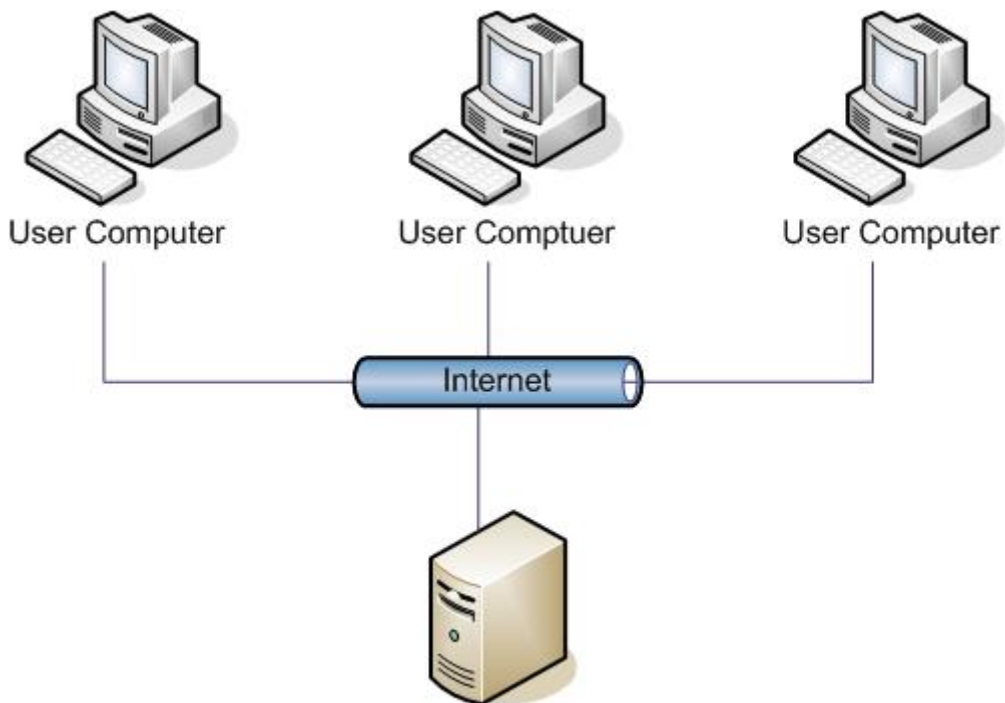
## SAM DESCRIPTIONS & PRICING SHEET

The AMAC Student Accommodation Manager (SAM) Software Applications are licensed through The University of Georgia Research Foundation (<http://www.ovpr.uga.edu/ugarf/>). SAM technical support is through the Alternative Media Access Center ([www.amac.uga.edu](http://www.amac.uga.edu)).

### SAM V1 (Version 1)

#### SAM V1 Overview

SAM V1 is a secure, web-based application developed and hosted using Intuit QuickBase. SAM V1 follows a software-as-a-service model where there is no software to install or server to own or manage. Essential functions such as system availability and backups are provided for you. SAM V1 also provides a powerful report writer available through QuickBase. For institutions lacking IT support or wishing to avoid IT involvement, SAM V1 offers a viable multi-user, web-based solution.



QuickBase owned and managed server hosting SAM V1 application

#### SAM V1 Pricing

The cost for SAM V1 is broken down into five categories:

1. a one-time initial application fee
2. monthly hosting/user fees
3. an annual technical assistance and support fee
4. customization fees
5. additional fees

## SAM V1 Pricing

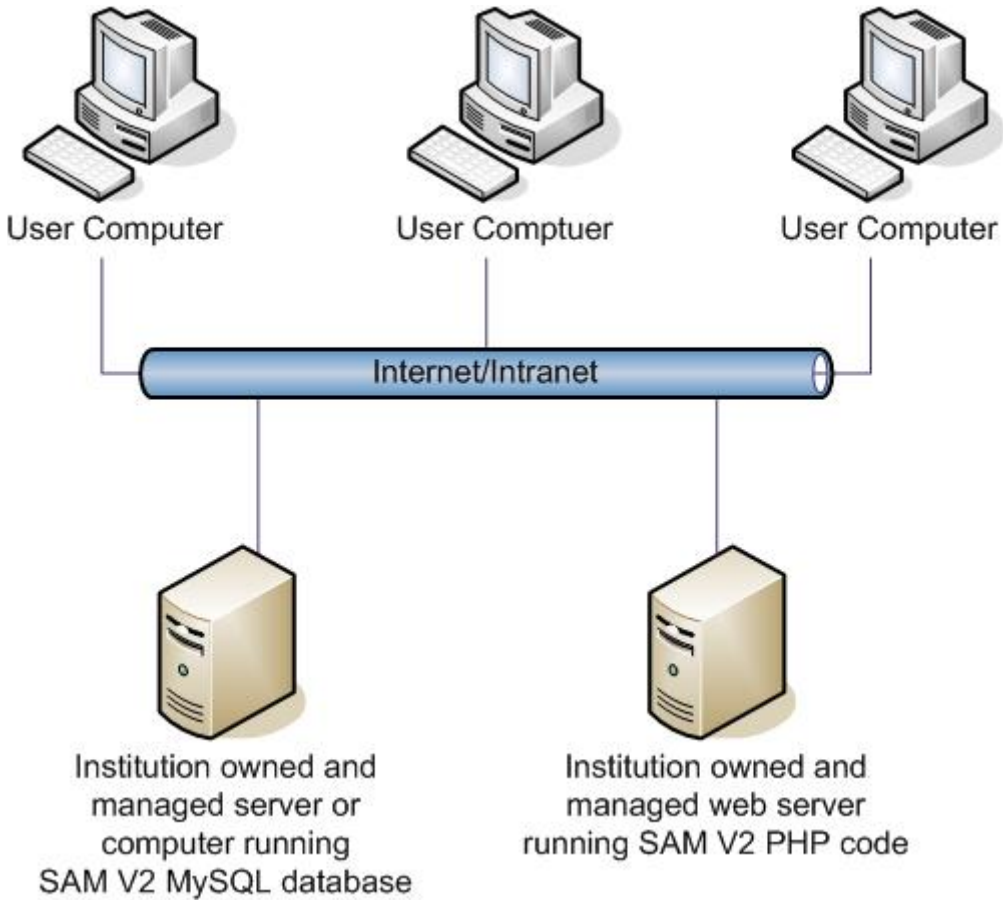
Initial Application Fee and Training	<p>One Payment of \$950, AMAC Members \$750 (Reduced)</p> <ul style="list-style-type: none"> <li>• Access to the SAM V1 application.</li> <li>• Access to the SAM V1 online application documentation.</li> <li>• One phone training and one follow-up phone training within 14 days of the purchase. Training may be conducted via web conference based on the user(s) needs.</li> </ul>
Hosting/User Fees	<p>\$180/month (\$2,160.00 annually)</p> <ul style="list-style-type: none"> <li>• Maximum database size of 5MB</li> <li>• Maximum file attachment storage of 100MB</li> <li>• Maximum 10 users</li> <li>• Users can optionally pay QuickBase for an account and not pay hosting/user fees. QuickBase lowest plan of 5MB database, 100MB file attachment, and 10 users priced at \$249/month. See <a href="http://www.quickbase.com">http://www.quickbase.com</a> for an overview and additional features of having a QuickBase account.</li> <li>• Covers hosting application, server maintenance, application backup and security, user maintenance.</li> </ul>
Support Fee	<p>\$250/year</p> <ul style="list-style-type: none"> <li>• Required the first year of purchase, optional each year thereafter.</li> <li>• Estimated six hours of support per month.</li> <li>• Covers application questions and assistance with report creation.</li> </ul>
Customization Fee	<p>\$125/hour</p> <ul style="list-style-type: none"> <li>• Covers application customization, import of legacy data, and integration with external systems (i.e. Banner).</li> </ul>
On-Site Customer Training	<p>\$1,200/day plus travel costs</p>
Additional Fees	<ul style="list-style-type: none"> <li>• \$50/month per 5MB database storage (if database size exceeds 5MB)</li> <li>• \$100/month per 100MB file attachment storage (if file attachment storage exceeds 100MB)</li> <li>• \$3/month per user (if exceed 10 users)</li> </ul>

## SAM V2 (Version 2)

### SAM V2 Overview

SAM V2 is a secure, web-based application developed using the leading open source solutions of PHP and MySQL. SAM V2 follows a traditional purchased software model where the software and database, along with PHP and MySQL, are installed on a server and computer owned and managed by the institution. Essential functions such as system availability and backups are also the responsibility of the institution. SAM V2 also provides an excellent report writer, however

knowledge of SQL is required. For institutions with solid IT involvement, SAM V1 offers an affordable multi-user, web-based solution.



**SAM V2 Pricing**

The cost for SAM V2 is broken down into four categories:

1. a one-time initial application fee
2. monthly hosting/user fees
3. an annual technical assistance and support fee
4. customization fees

Initial Fee	<p>One Payment of \$950, AMAC Members \$750 (Reduced)</p> <ul style="list-style-type: none"> <li>• Source code for the SAM V2 application and database.</li> <li>• Access to the SAM V2 online application documentation.</li> <li>• One phone training and one follow-up phone training within 14 days of the purchase. Training may be conducted via web conferencing based on the user(s) needs.</li> </ul>
Hosting/User Fees	<p>None</p> <ul style="list-style-type: none"> <li>• PHP and SAM V2 PHP source code are installed on web server</li> </ul>

	<p>owned and managed by institution</p> <ul style="list-style-type: none"> <li>• MySQL and SAM V2 MySQL database are installed and managed on server or computer owned and managed by institution</li> <li>• PHP/MySQL are open-source</li> </ul>
Support Fee	<p>\$500/year</p> <ul style="list-style-type: none"> <li>• Required the first year of purchase, optional each year thereafter.</li> <li>• Estimated ten hours of support per month.</li> <li>• Covers application questions and assistance with report creation.</li> </ul>
Customization Fee	<p>\$125/hour</p> <ul style="list-style-type: none"> <li>• Covers application customization, import of legacy data, and integration with external systems (i.e. Banner).</li> </ul>
On-Site Customer Training	<p>\$1,200/day plus travel costs</p>